

ARROW GREENTECH LTD.

Investor Presentation

www.arrowgreentech.com



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Q3FY25 – Results Highlights





Mr. Shilpan Patel | Chairman and MD

"Arrow Greentech Ltd has achieved remarkable growth in this quarter, with Revenue from Operations increasing by 121% Y-o-Y to Rs. 551 Millions. Our EBITDA grew by an impressive 146% to Rs. 179 Millions, and our Profit After Tax surged from Rs.49 Millions in Q3FY24 to Rs.128 Millions in Q3FY25.

As we embark on this exciting growth trajectory, we draw strength from the dedication and innovation of our team. Our ability to adapt to global challenges ensures that we remain a market leader, ready to seize new opportunities. In our Greentech segment, we will focus on new business development by exploring applications across various segments and preparing for future expansion through a stronger international presence. Meanwhile, our High-tech segment has seen remarkable revenue growth, particularly in high-security products and intellectual property, as we stay dedicated to anti-counterfeit solutions and capitalize on global opportunities in high-value securitization to address the issue of counterfeit products.

Looking ahead to FY 25, our focus will remain on developing cutting-edge, high-tech products while exploring and integrating eco-friendly innovations from around the world into our operations in India, paving the way for future business transformation. As we progress, we remain steadfast in our dedication to fostering growth and delivering significant value to our stakeholders."

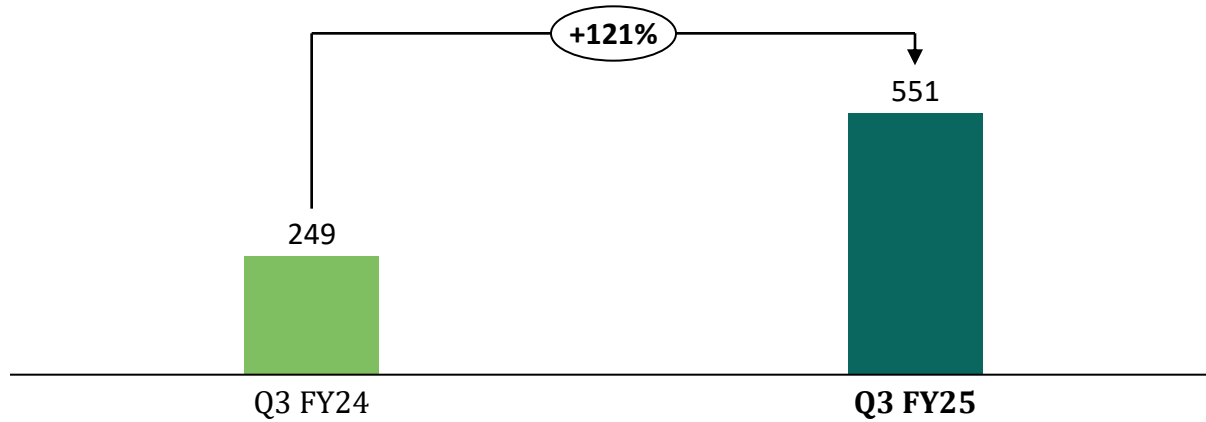
Operational/Financial Highlights

- Revenue from operations for Q3FY25 stood at Rs 551 Millions, as compared to Rs. 249 Millions in Q3FY24, registering a growth of 121%
- EBITDA for Q3FY25 was Rs. 179 Millions, as compared to Rs. 73 Millions in Q3FY24
- EBITDA margin for Q3FY25 stood at 32.5% as against 29.3% in Q3FY24 which showcase expansion in margins by 320 bps
- PAT for Q3FY25 was at Rs. 128 Millions, registering a growth of 163% on Y-o-Y basis; PAT margins expand by 350 bps in Q3FY25 as compared to Q3FY24 marking a strong recovery in a challenging industry environment

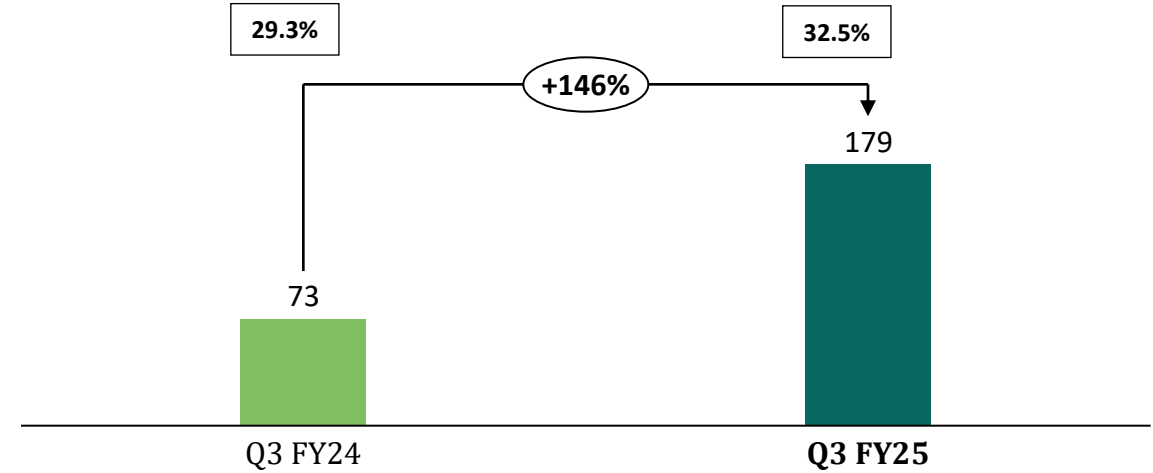
Q3 FY25 Result Highlights



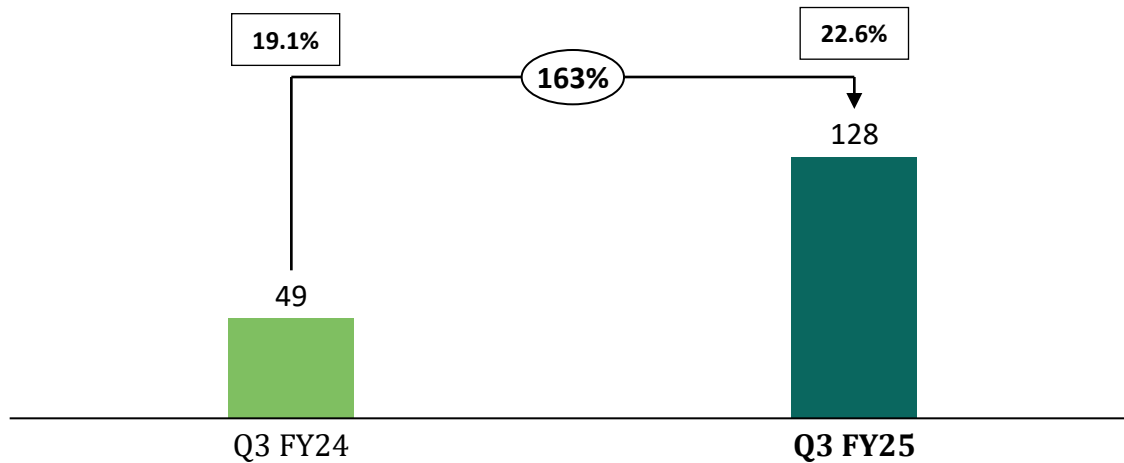
Operating Revenue (Rs. In Mn)



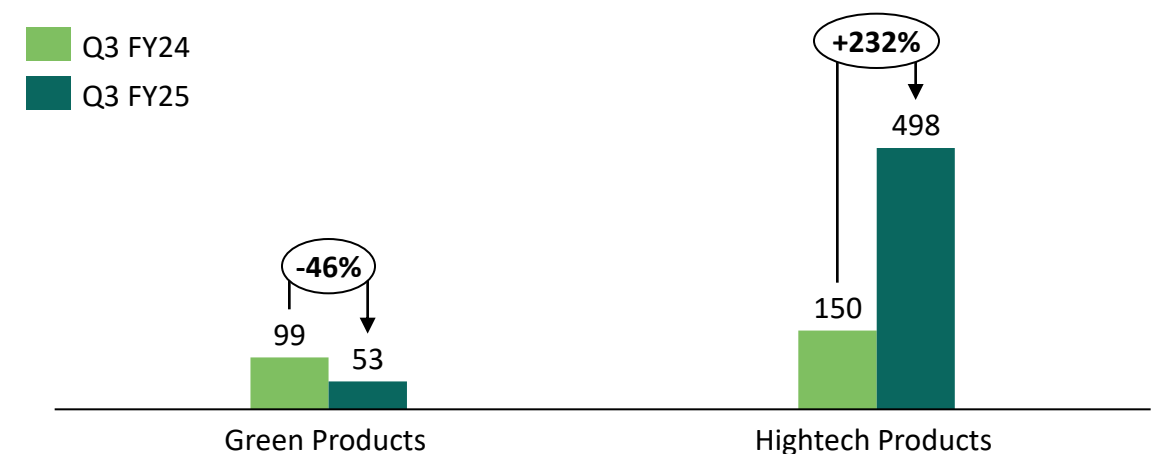
EBITDA (Rs. In Mn)



PAT (Rs. In Mn)

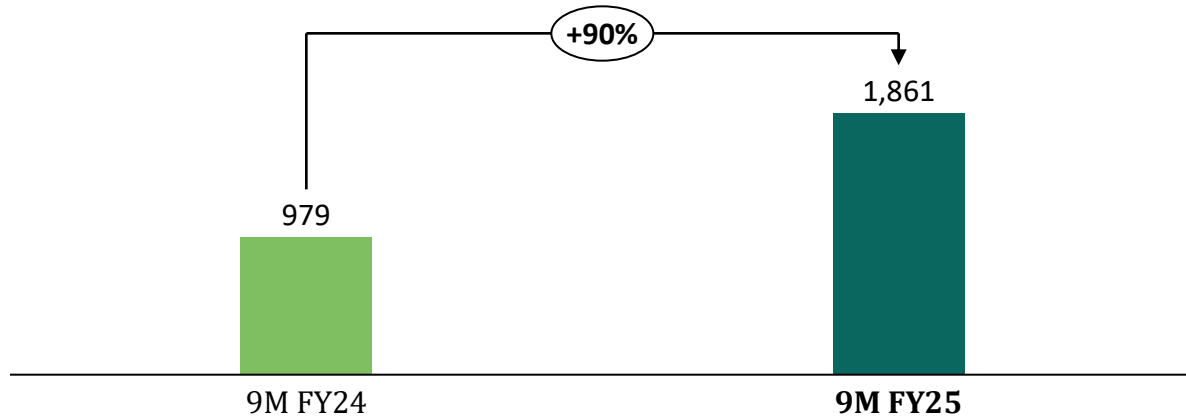


Segment Wise (In Mn)

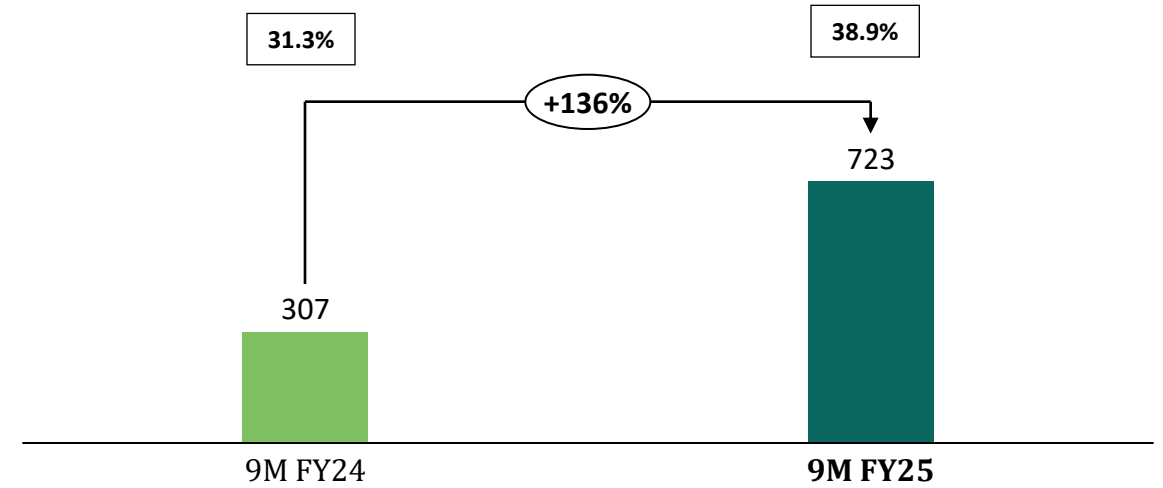


9M FY25 Result Highlights

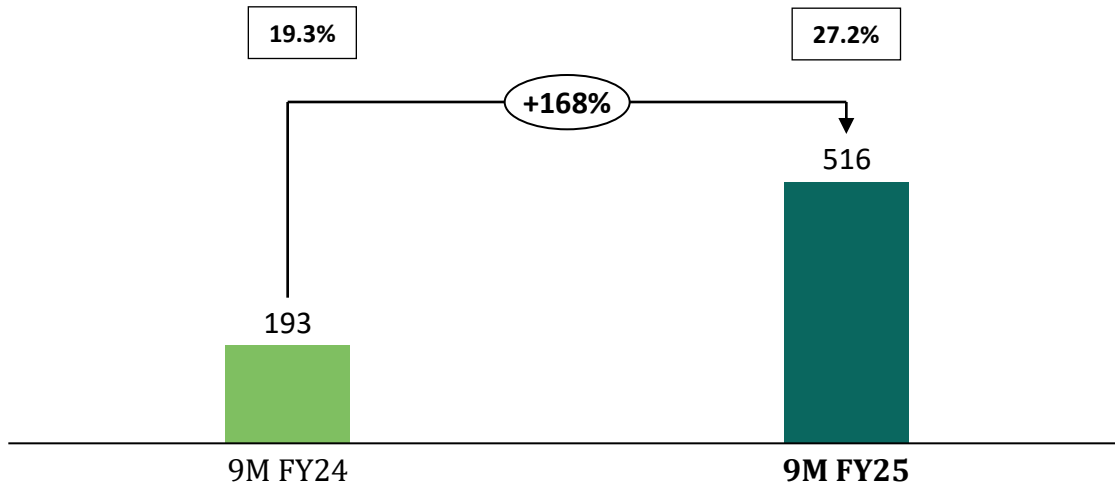
Operating Revenue (Rs. In Mn)



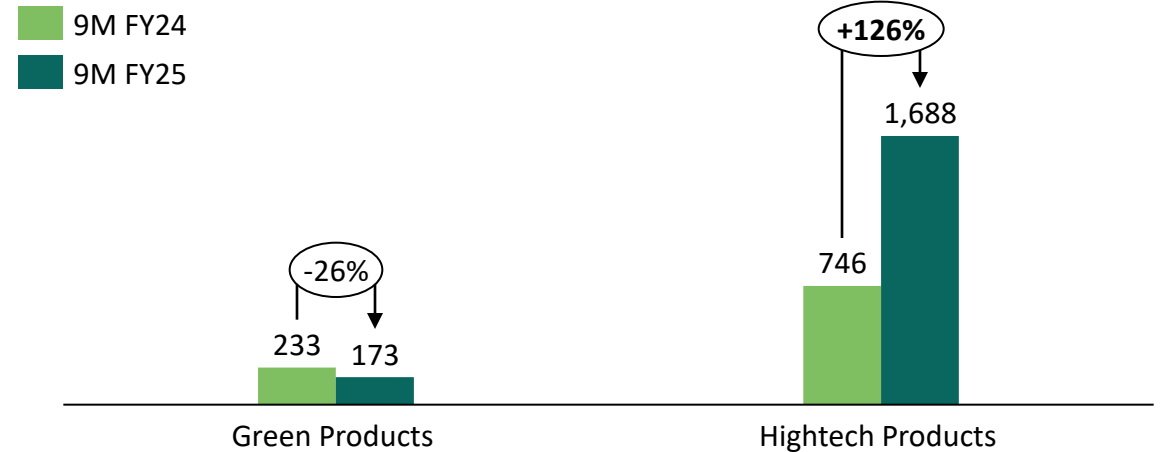
EBITDA (Rs. In Mn)



PAT (Rs. In Mn)



Segment Wise (In Mn)



Consolidated Profit & Loss Statement

| Particulars (Rs.Mn) | Q3 FY25 | Q3 FY24 | Y-O-Y | Q2 FY25 | Q-o-Q | 9M FY25 | 9M FY24 | Y-o-Y |
|--|--------------|--------------|-------------|--------------|-------------|--------------|--------------|-------------|
| Revenue from Operations | 551 | 249 | | 648 | | 1,861 | 979 | |
| Total Revenue | 551 | 249 | 121% | 648 | -15% | 1,861 | 979 | 90% |
| Cost of Material Consumed | 145 | 52 | | 200 | | 582 | 330 | |
| Purchase of stock in trade | 106 | 0 | | 73 | | 206 | 83 | |
| Change in Inventories of Finished goods & Work in Progress | 21 | 42 | | 3 | | 41 | -16 | |
| Total Raw Material | 272 | 95 | | 276 | | 829 | 398 | |
| Gross Profit | 279 | 155 | 80% | 372 | -25% | 1,031 | 581 | 77% |
| Gross Profit Margin (%) | 50.6% | 62.1% | | 57.4% | | 55.4% | 59.4% | |
| Employee Expenses | 39 | 32 | | 36 | | 113 | 98 | |
| Other Expenses | 61 | 49 | | 73 | | 195 | 176 | |
| EBITDA | 179 | 73 | 146% | 263 | -32% | 723 | 307 | 136% |
| EBITDA Margin (%) | 32.5% | 29.3% | | 40.6% | | 38.9% | 31.3% | |
| Other Income | 16 | 6 | | 11 | | 35 | 19 | |
| Depreciation | 19 | 21 | | 17 | | 54 | 58 | |
| EBIT | 176 | 58 | 202% | 257 | -32% | 704 | 268 | 163% |
| EBIT Margin (%) | 31.9% | 23.4% | | 39.7% | | 37.9% | 27.4% | |
| Finance Cost | 1 | 1 | | 0 | | 2 | 3 | |
| Exceptional Items/Share from Associates | 0 | 0 | | 0 | | 0 | 0 | |
| Profit before Tax | 175 | 57 | 205% | 257 | -32% | 703 | 265 | 165% |
| Profit before Tax(%) | 31.8% | 23.0% | | 39.6% | | 37.8% | 27.1% | |
| Tax | 47 | 9 | | 71 | | 187 | 73 | |
| Profit After Tax | 128 | 49 | 163% | 186 | -31% | 516 | 193 | 168% |
| PAT Margin (%) | 22.6% | 19.1% | | 28.2% | | 27.2% | 19.3% | |
| EPS (As per Profit after Tax) | 8.52 | 3.25 | | 12.37 | | 34.25 | 12.8 | |



ABOUT THE COMPANY



Leadership Team :Board Of Directors



Mr. Shilpan P. Patel

Chairman & M.D

He holds a Master's in Business Administration from Sam Houston State University, Texas. With experience in the coating industry from Grace Paper Industries Pvt. Ltd, he developed the award-winning Water Soluble Film in 1990, a product with significant environmental impact.

Appointed to the Board on October 30, 1992, Mr. Patel oversees Business Development and Strategic Management. Under his leadership, Arrow has secured over 40 patents worldwide and received several awards, including the National IP Award for Patents & Commercialization.



Mr. Neil Patel

Jt. Managing Director

He possess excellent entrepreneurship and organizational skills and demonstrating keen interest in assuming operational responsibilities since joining the company.

He serves as a member of the Audit and Stakeholders Relationship committee of the company.



Mr. Haresh Mehta

Independent Director

He is certified in Packaging Technology and director in Jayna Packaging Pvt LTD.

He is a Chairman of Audit Committee and a member of the Investor Grievance Committee of the company.

Leadership Team :Board Of Directors



Mrs. Jigisha Patel

Woman Director

She possess a great knowledge in supervising and co-ordinating the administration along with Managing and Handling Team.

She also have a wide range of experience and knowledge in Corporate Affairs.



Mr. Prashant Mehta

Independent Director

He is a Company Secretary with over 40 years of experience, has held key roles in renowned companies such as Premier Ltd, Jindal Iron and Steel Co Ltd. (now JSW Steel), and Shoppers Stop, bringing invaluable expertise in legal and secretarial affairs to the table.

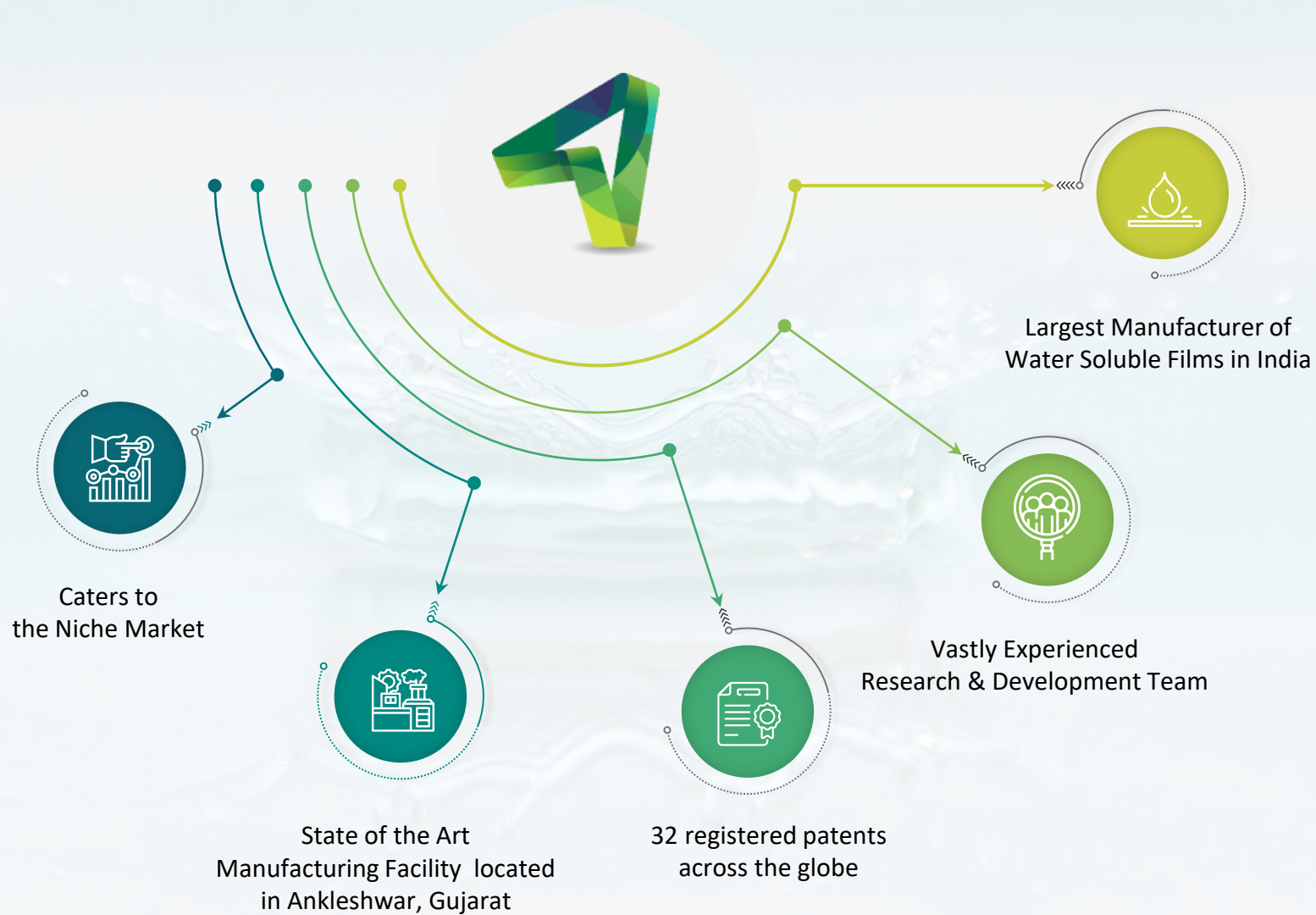


Mrs. Barkharani Nevatia

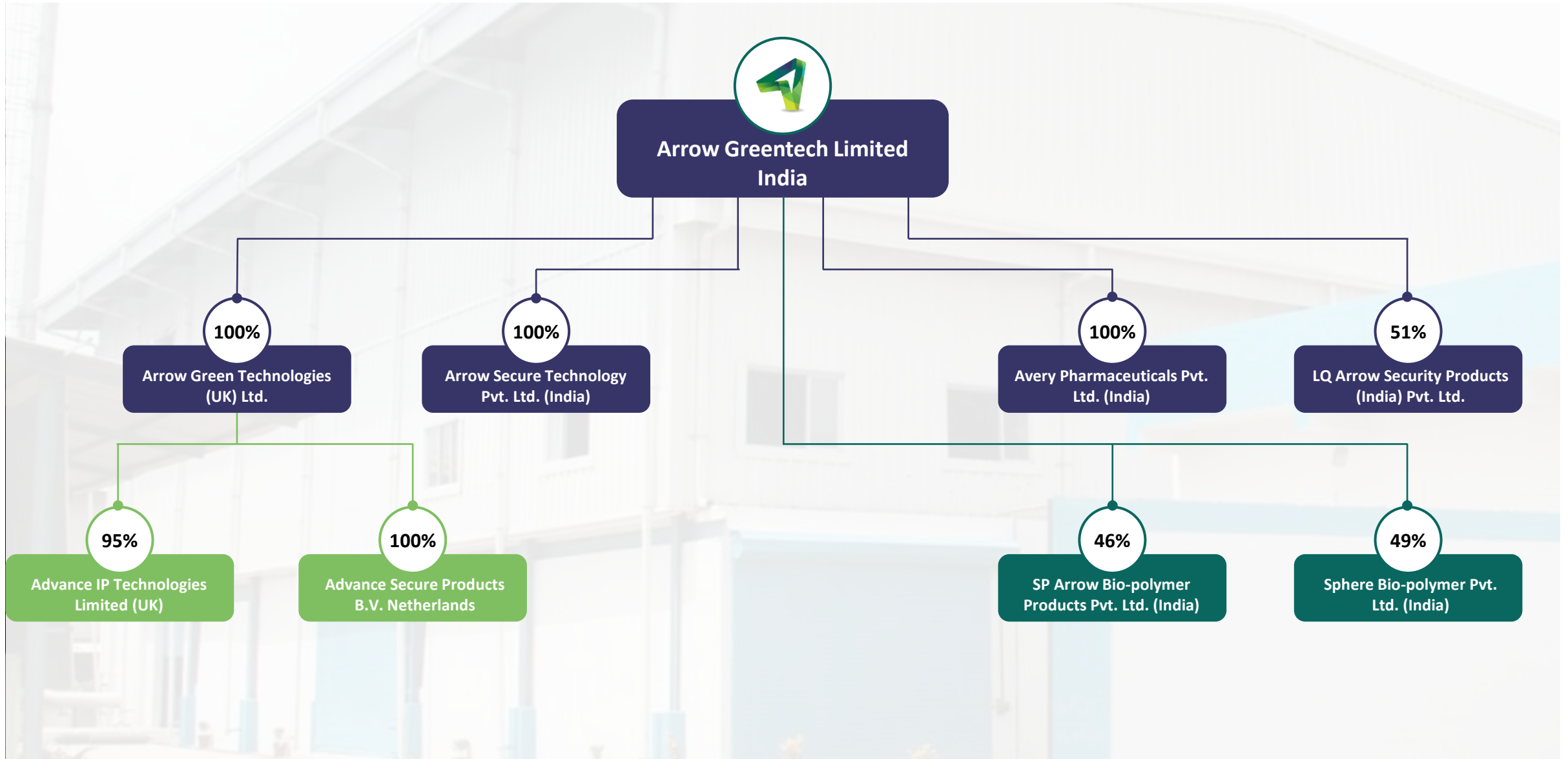
Independent Director

She is a Chartered Accountant practicing in Pune and Mumbai, offers extensive experience in corporate tax, statutory audits, and specialized knowledge in GST and Income Tax, backed by an LLB degree from Mumbai University and education from Narsee Monjee College of Commerce and Economics.

Arrow Greentech In A Snapshot...



Corporate Structure







WATER SOLUBLE FILM (WSF)



What Is Water Soluble Film (WSF)?

Packaging material that is environmentally safe & fully biodegradable when disposed in water.

Arrow manufactures water-soluble PVA / PVOH (Poly Vinyl Alcohol) film by solution casting. Casting machines are custom-built to suit the customer's requirements best

Properties of WSF

Optimum Tensile Strength

Excellent Moisture/Heat Sealing

Flexibility for using in multiple forms of packaging

Eco-friendly

Watersol is the trademark product of Arrow Greentech Ltd.

Applications of WSF

Eco Friendly Packaging
(Agrochem Packaging, Detergent Packaging, other Primary Packaging)

Industrial Consumables
(Mould release, Embroidery, etc.)

Printing
(Hydrographic / Hydro dipping)

Laundry Bags

Protective Packaging Film

Other Applications
(Battery separator, active embedded film, anti counterfeit film)

RM

PVA + Other Additives

Process

Batching - Casting - Slitting - PVA film

Value Addition

Embossing – Printing

Features

01

Optimum tensile strength to handle weight from 10 grams to 10 kg.

02

Excellent moisture/ heat sealing for blocks, bars, powder, and granular product packaging.

03

Helps achieve an Accurate dosing system.

04

Optimum tear strength.

05

Flexible for machine automation.

06

Non-toxic and safe for the environment.

07

High puncture resistance.

08

Excellent organic solvent resistance.



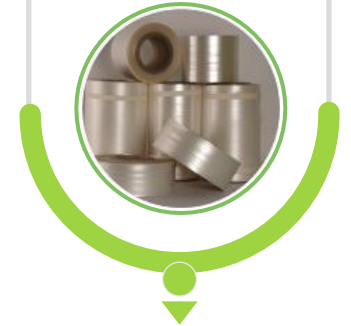
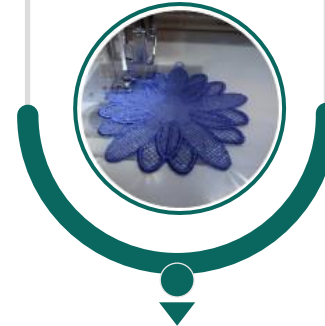
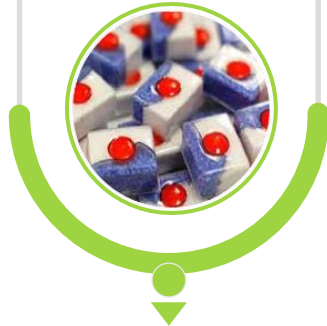
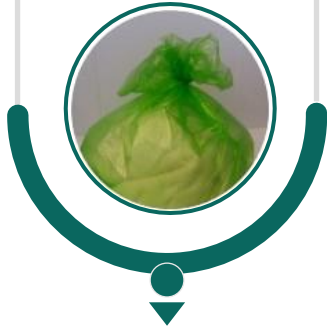
Use Of Water-soluble Film

Cement / Dye Enzyme Film

Toilet Cleaning Blocks

Laundry Bags

Liquid Detergents



Infection Control Laundry Bags

Dishwasher Tablet

Embroidery Backing Sheet

Agrochemical Film

Water Soluble Films (WSF) Industry Snapshot

WSF Market size is expected to reach \$517mn by 2028 at CAGR of

5.7%



Based on End-use, the Packaging is expected to register a CAGR of

8.3%



The growing packaging industry, rising demand for small or unit dose packs for household items, and increasing concerns for protecting industrial workers from direct contact with hazardous materials are some of the key factors driving the market.



~40%

of global market revenue was accounted for by Asia Pacific in 2022



The market was valued at **USD 390 mn** in 2023



The market is **FRAGMENTED** with many players accounting for majority market revenue share



State Of The Art Manufacturing Facilities



ANKLESHWAR, GUJARAT

~ 350 Km far from Mumbai

Land on 99 years renewable lease from GIDC

R&D Centre with Modern Equipments

Common Utilities available for future expansion

- Presence in Europe, Asia, North & South America and Africa – mainly 3 supply points located in India, United Kingdom and South America
- Wide Distribution channel to service our clients from around the world



SECURITY PRODUCTS







INTELLECTUAL PROPERTY

Intellectual Property

01

32 Patents granted across Globe including the India, UK, USA, South Africa, Europe, Eurasia and Russia

02

Our inhouse R&D and IP team is continuously working on new innovation and patents

03

Monetization of key patents through out-licensing of patents and production of patented products

04

Patent filed in the area of security products, brand protection, security papers, security films, self adhesive material, healthcare, bio-compostable material etc.

05

State of Art R&D Lab and IP cell in Mumbai

06

Innovation is focused on green and high-tech products

07

24 Indian patent applications and 7 foreign patent applications under process covering various sectors and geographies.

08

35 registered trademark in India.

Arrow's Intellectual Property



Granted Patents

Arrow Greentech Limited at present has 32 granted patents globally covering the territories of – India, UK, USA, South Africa, Europe, Eurasia and Russia

Patent Applications

Arrow Greentech Limited also has 28 Indian patent applications and 8 foreign patent applications under process covering various sectors, through mainly covering Water-Soluble Films and Security Section

Trademarks

Arrow Greentech Limited has 35 in-force registered Trademarks along with 9 Trademark application currently under processing

Group 1 – Paper and Packing Industry

| Cold Water Soluble Film | High strength paper and process of manufacture | | | | High security paper and process of manufacture | | | Self destructive irreversible security packaging film | | | | Method of producing a high security film and high security film produced by the said method | | | Bio-Compostable Multi-Layered composite and methods of manufacturing the Same |
|-------------------------|--|-------------------------|--------------------------|-------------------|--|-------------------|------------------|---|--------------------|-------------------|---|---|-------------------|------------------|---|
| India (20.02.24) | India (23.09.09) | South Africa (28.10.09) | United States (22.11.11) | Europe (23.08.17) | Russia (20.01.11) | Europe (13.09.17) | India (03.01.18) | India (21.01.09) | Eurasia (30.12.09) | Europe (05.05.10) | United States (23.08.2016) (Div) (07.12.21) | United States (29.05.12) | Europe (15.08.12) | India (31.10.18) | India (10.01.24) |

Group 2 – Packaging Industry

| Improved Water Soluble Film and method of making the same | Cold Water Soluble Film | Packaging Material | High strength paper and process of manufacture | | | | Self destructive irreversible security packaging film | | | | Bio-Compostable Multi-Layered composite and methods of manufacturing them | Edible water soluble packaging film and package made out of the said film |
|---|-------------------------|-------------------------|--|-------------------------|--------------------------|-------------------|---|--------------------|-------------------|---|---|---|
| India (12.12.23) | India (20.02.24) | South Africa (27.05.09) | India (23.09.09) | South Africa (28.10.09) | United States (22.11.11) | Europe (23.08.17) | India (21.01.09) | Eurasia (30.12.09) | Europe (05.05.10) | United States (23.08.16) (Div) (07.12.21) | India (10.01.24) | India (05.06.12) |

Arrow's Intellectual Property



Group 3 – Security Products

| Security Laminates | High security paper and process of manufacture | | | | Self destructive irreversible security packaging film | | | | Method of producing a high security film and high security film produced by the said method | | | Bio Degradable Smart Cards | Security Yarn |
|--------------------|--|----------------------|---------------------|--|---|-----------------------|----------------------|--|---|----------------------|---------------------|----------------------------|---------------------|
| UK (24.01.24) | Russia (20.01.11) | Europe (13.09.17) | India (03.01.18) | | India (21.01.09) | Eurasia (30.12.09) | Europe (05.05.10) | United States (23.08.16) (Div) (07.12.21) | United States (29.05.12) | Europe (15.08.12) | India (31.10.18) | India (21.08.17) | India (08.09.23) |

Group 4 – Health, Hygiene & Food

| Improved Water Soluble Film and method of making the same | Cold Water Soluble Film | Medicated Bands | Packaging Material | Edible water soluble packaging film and package made out of the said film | A water soluble film based matrix to contain samples extracted from living species | | | Water Soluble Drug delivery system | A Cleaning Device with Sustained Release of Actives |
|---|-------------------------|---------------------|----------------------------|---|--|----------------------|-------------------|------------------------------------|---|
| India (12.12.23) | India (20.02.24) | India (13.05.24) | South Africa (27.05.09) | India (05.06.12) | India (27.03.12) | Europe (24.07.13) | USA (18.03.14) | United Kingdom | India (01.02.23) |

Group 5 – Printing and PSA Materials

| New Improved Self adhesive materials with a water soluble films | Wide format printed graphics without release liner | Self adhesive materials with a water soluble protective layer | | Self Adhesive Wall Paper with Reduced Adhesive Material and Water Soluble Film |
|---|--|---|-----------------------------|--|
| India (30.10.23) | India (27.12.10) | South Africa (1.12.08) | United States (09.11.10) | India (16.03.23) |

Key Granted Patents across the Globe



Health

- Mouth Melting strips, Gel strips, Enzyme strips
- Vitamins, Drugs, Medicine, Disinfectants and other Pharma ingredients
- For clinical setting like blood, serum, urine testing etc.



Hygiene

- Used to add Active ingredients of Detergents, Softeners, Cleaning Laundry, Dishes, Floorings, Walls, Furnitures and other cleaning agents that are retained and remained intact for a longer time



Packaging

- Used in agronutrients such as fertilizers, urea, agrochemicals etc.
- Used for packaging for food products, liquid cement, shopping bags etc. or other biodegradable material



Security

- Used in making security labels or secure packaging of the products for identification
- Used in manufacturing of security documents such as cheques, bank notes, passport papers etc.



Printing

- Used for printing fabrics, net or perforated cloth
- Used for printing paper, vinyl
- Used in printing of hoardings, one-way vision films



Self-Adhesive

- Used in making labels for product identification and/or advertising etc.

Key Granted Patents across the Globe



 Patents Granted



ARROW RX

Mouth Dissolving Strip
(An Innovative Drug Delivery Solution)

01

Avery Pharmaceuticals Pvt Ltd is 100% Subsidiary company of Arrow Greentech Limited

02

Manufacturing of Mouth Dissolving Strips (Pharmaceuticals & Nutraceuticals)

03

WHO GMP approved manufacturing facility with state of art plant & machinery and in-house product development center in Sanand (Gujarat)

04

Product Approval from Food and Drug Controller Administration (FDCA) and Central FSSAI License received for approx. 50 products including new products i.e. Sildenafil, Ondansetron, Amoldipine, Vitamin D3, Vitamin B12, Vitamin K2, Vitamin B3, Folic Acid, Iron, Zinc strips, Nicotine, Curcumin+Piperine etc.

05

Who-GMP, FSSAI, GLP, ISO 9001 and ISO 22000 certified facility

06

Expertise from parent company on casting of film and embedding various APIs in Lingual,Sub- Lingual and Buccal

07

Commercial production began in August 2022

08

Long-term contract signed with big MNC company for export markets

09

In discussion with various domestic and international companies for long-term supply contract

10

The company is also undertaking CDMO project (Contract Development and Manufacturing Organization) services. Successfully completed one CDMO project. Received repeat order from customer for new projects

List of FASSAI Products

| Sr. No. | Name of Approved Products | Category |
|---------|--|----------------|
| 1 | Vitamin B12 (Cyanocobalamin) 1500 mcg Mouth Dissolving Strip | Nutraceuticals |
| 2 | Food Grade Edible Film for Packaging | Nutraceuticals |
| 3 | Vitamin D3 800 IU Mouth Dissolving Strip | Nutraceuticals |
| 4 | Vitamin D3 + K2 + Calcium (1000 IU + 9 mcg + 90 mg) Mouth Dissolving Strip | Nutraceuticals |
| 5 | Natural Probiotics Strips 5 BCFU Mouth Dissolving Strip | Nutraceuticals |
| 6 | Folic Acid 400 mcg Mouth Dissolving Strip | Nutraceuticals |
| 7 | Caffeine + Vitamin B12 + Ginkgo (15 mg + 4 mg + 3 mg) Mouth Dissolving Strip | Nutraceuticals |
| 8 | Hangover Mouth Dissolving Strip | Nutraceuticals |
| 9 | L-Methyl Folate 1 mg Mouth Dissolving Strip | Nutraceuticals |
| 10 | Vitamin D3 + K2 (2000 IU +15 mcg) Mouth Dissolving Strip | Nutraceuticals |
| 11 | Vitamin K2 200 mcg Mouth Dissolving Strip | Nutraceuticals |
| 12 | Folic Acid 500 mcg Mouth Dissolving Strip | Nutraceuticals |
| 13 | Astaxanthin 5 mg Mouth Dissolving Strip | Nutraceuticals |
| 14 | Vitamin D3 1000 IU Mouth Dissolving Strip | Nutraceuticals |
| 15 | Astaxanthin 10 mg Mouth Dissolving Strip | Nutraceuticals |
| 16 | Vitamin D3 2000 IU Mouth Dissolving Strip | Nutraceuticals |
| 17 | Vitamin B12 (Cyanocobalamin) 500 mcg Mouth Dissolving Strip | Nutraceuticals |
| 18 | Vitamin B-Complex Mouth Dissolving Strip | Nutraceuticals |
| 19 | Vitamin B12 (Cyanocobalamin) 1000 mcg Mouth Dissolving Strip | Nutraceuticals |
| 20 | Ashwagandha 50 mg Mouth Dissolving Strip | Nutraceuticals |
| 21 | Ashwagandha 100 mg Mouth Dissolving Strip | Nutraceuticals |
| 22 | Curcumin + Piperine (45 mg + 5 mg) Mouth Dissolving Strip | Nutraceuticals |
| 23 | Melatonin 0.5 mg Mouth Dissolving Strips | Nutraceuticals |
| 24 | Melatonin 1 mg Mouth Dissolving Strips | Nutraceuticals |
| 25 | Melatonin 3 mg Mouth Dissolving Strips | Nutraceuticals |
| 26 | Melatonin 5 mg Mouth Dissolving Strips | Nutraceuticals |
| 27 | Melatonin 10 mg Mouth Dissolving Strips | Nutraceuticals |

| Sr. No. | Name of Approved Products | Category |
|---------|---|----------------|
| 28 | Lutein + Zeaxanthin (10 mg + 2 mg) Mouth Dissolving Strip | Nutraceuticals |
| 29 | Curcumin 50 mg Mouth Dissolving Strip | Nutraceuticals |
| 30 | Astaxanthin 4 mg Mouth Dissolving Strip | Nutraceuticals |
| 31 | Curcumin 100 mg Mouth Dissolving Strip | Nutraceuticals |
| 32 | Clove Oil 8 mg Mouth Dissolving Strip | Nutraceuticals |
| 33 | Hemp Mouth Dissolving Strip 0.3% w/w | Nutraceuticals |
| 34 | Melatonin and Valerian (10 mg + 3 mg) Mouth Dissolving Strip | Nutraceuticals |
| 35 | Melatonin 10 mg, HOPS 4 mg and Valerian Root 3 mg Mouth Dissolving Strips | Nutraceuticals |
| 36 | Echinacea Purpuria & Honey Propolis (100 mg + 5 mg) Mouth Dissolving Strips | Nutraceuticals |
| 37 | L-Arginine & Caffeine (10 mg + 25 mg) Mouth Dissolving Strips | Nutraceuticals |
| 38 | Vitamin D3 400 IU Mouth Dissolving Strip (Health Supplements) | Nutraceuticals |
| 39 | Vitamin D3 600 IU Mouth Dissolving Strip (Health Supplements) | Nutraceuticals |
| 40 | Iron 17 mg Mouth Dissolving Strips (Nutraceutical) | Nutraceuticals |
| 41 | Vitamin C 50 mg Mouth Dissolving Strip (Health Supplement) | Nutraceuticals |
| 42 | Vitamin C 40 mg Mouth Dissolving Strip (Health Supplement) | Nutraceuticals |
| 43 | Vitamin C + Zinc + Vitamin D3 (40 mg + 10 mg + 400 IU) Mouth Dissolving Strip | Nutraceuticals |
| 44 | Vitamin B3 (Nicotinamide) 14 mg Mouth Dissolving Strip (Health Supplement) | Nutraceuticals |
| 45 | Vitamin B3 (Niacin) 14 mg Mouth Dissolving Strip (Health Supplement) | Nutraceuticals |
| 46 | Vitamin C + Zinc (40 mg + 10 mg) Mouth Dissolving Strip (Health Supplement) | Nutraceuticals |
| 47 | Vitamin K2 55 mcg Mouth Dissolving Strips (Health Supplement) | Nutraceuticals |
| 48 | Vitamin D3 + K2 (400 IU + 55 mcg) Mouth Dissolving Strip (Health Supplement) | Nutraceuticals |
| 49 | Zinc Picolinate 10 mg Mouth Dissolving Strip (Nutraceutical) | Nutraceuticals |
| 50 | Caffeine 50 mg Mouth Dissolving Strips (Health Supplements) | Nutraceuticals |
| 51 | Lactoferrin 5 mg Mouth Dissolving Strips (Health Supplements) | Nutraceuticals |
| 52 | Lactoferrin 10 mg Mouth Dissolving Strips (Health Supplements) | Nutraceuticals |
| 53 | Immune Booster Mouth Dissolving Strips (Nutraceutical) | Nutraceuticals |
| 54 | Folic Acid 200 mcg Mouth Dissolving Strips (Health Supplement) | Nutraceuticals |

List of RX Approved Products

| SR No | Name of Product | Strength | Grade |
|-------|-------------------------------------|----------------|-------|
| 1 | Sildenafil Citrate | 25 mg | IP |
| 2 | Sildenafil Citrate | 50 mg | IP |
| 3 | Ondansetron Hydrochloride Dihydrate | 4 mg | IP |
| 4 | Ondansetron Hydrochloride Dihydrate | 8 mg | IP |
| 5 | Amlodipine Besylate | 5 mg | IP |
| 6 | Amlodipine Besylate | 10 mg | IP |
| 7 | Sildenafil Citrate | 25 mg | USP |
| 8 | Sildenafil Citrate | 50 mg | USP |
| 9 | Ondansetron Hydrochloride Dihydrate | 4 mg | USP |
| 10 | Ondansetron Hydrochloride Dihydrate | 8 mg | USP |
| 11 | Vitamin D3 (Cholecalciferol) | 2000 IU | IP |
| 12 | Vitamin B12 (Methylcobalamin) | 1500 mcg | IP |
| 13 | Eliglustat Sublingual Film | 12/16/20/24 mg | IH |
| 14 | Tadalafil | 10/20 mg | USP |
| 15 | Nicotine Polacrilex | 2/4 mg | USP |



- Various other products are under development or approval phase
- Inhouse product development team is continuously working on new development and innovation and New drug application projects



MDS™ Films – NDDS

- Mouth Dissolving Strips (MDS) - Thin Films loaded with Actives for Drug Delivery
- Taken Orally and melts instantaneously in the mouth when placed on or under the tongue
- The active substance enters the bloodstream directly via the oral mucosa without having to pass through the gastrointestinal tract
- Achieve highest loading of active ingredient into mouth dissolving film successfully



Novel Drug Delivery Device -NDDD

- NDDD contains Actives embedded within and/or coated upon Water Soluble or Water Dispersible Polymers
- The active ingredients are released at a precise – controlled rate from a readily soluble polymer into an aqueous environment through one or more perforated bio-digestible films, post which DDD dissolves overtime and is bio absorbed over time



RX Matrix

- Novel system of collecting and storing blood samples, urine samples, serum samples or any other type of samples extracted from living species to avoid cross infection or spillage of the samples
- It eliminates the problem of disposal of used containers
- Non contaminating container for collecting liquid and semi solid bio waste



- Granted Patent for Actives Embedded Water Soluble film (WSF).
- One or more actives can be embedded or entrapped at selected concentrations and dispositions therein such that the material embedded can be delivered at precise and selected dosages to the point of application
- Arrow Trade Name – MDS “Mouth Dissolving Strips”
- Drug gets delivered by three different routes i.e. Lingual, Sublingual and Buccal. The three different route offers benefits of Quick onset of action and sustained release of drug for any of the categories of patients especially, veterinary, psychosomatic, schizophrenic, pediatric and geriatric patients
- Identified various molecules to be embedded in WSF in first phase

Why Arrow MDS

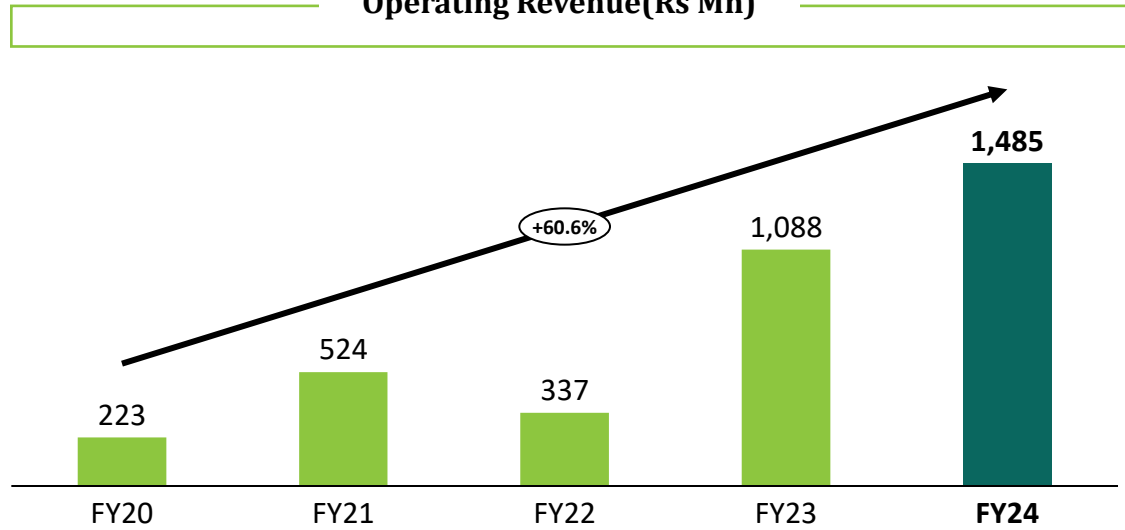
- Quick disintegration on contact with saliva.
- Customizing MDS as lingual, sublingual & Buccal.
- Immediate drug release.
- Ensure Precision Dosing.
- Increase Bioavailability of drug.
- Taste masking of bitter drug using patented technology.
- Safer and faster drug deliverance.
- Enables faster systemic absorption and bypass hepatic metabolism. hence improves bioavailability of drug.
- Instant onset of action.
- Longer Shelf life
- Reduces side effects as low in chemical combinations.
- Can be easily administered to non-cooperative and difficult patients



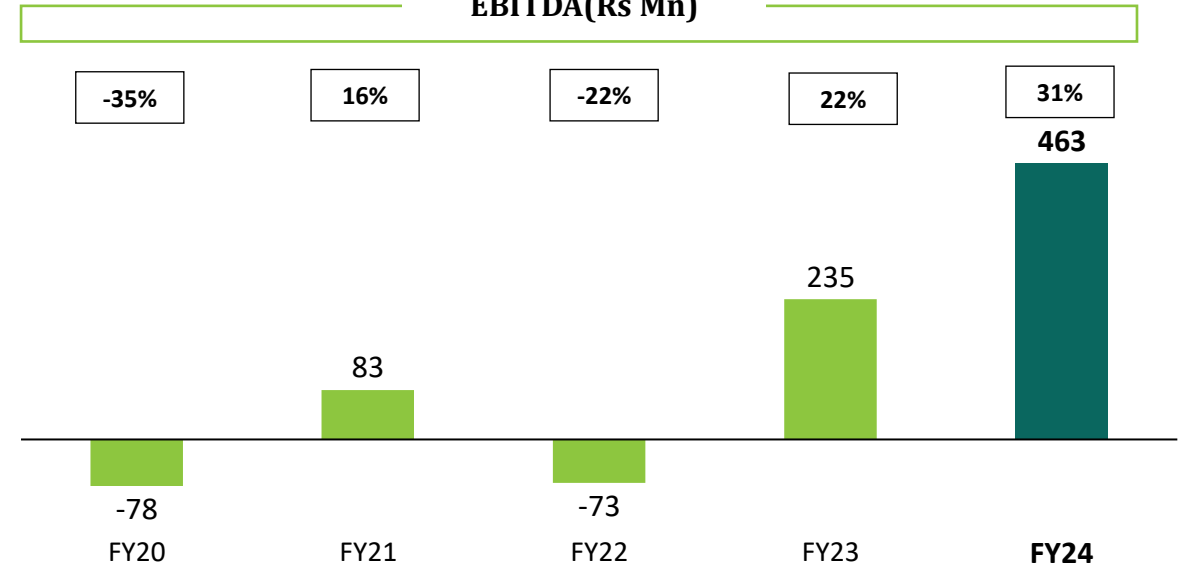
FINANCIAL OVERVIEW

FY24 Result Highlights

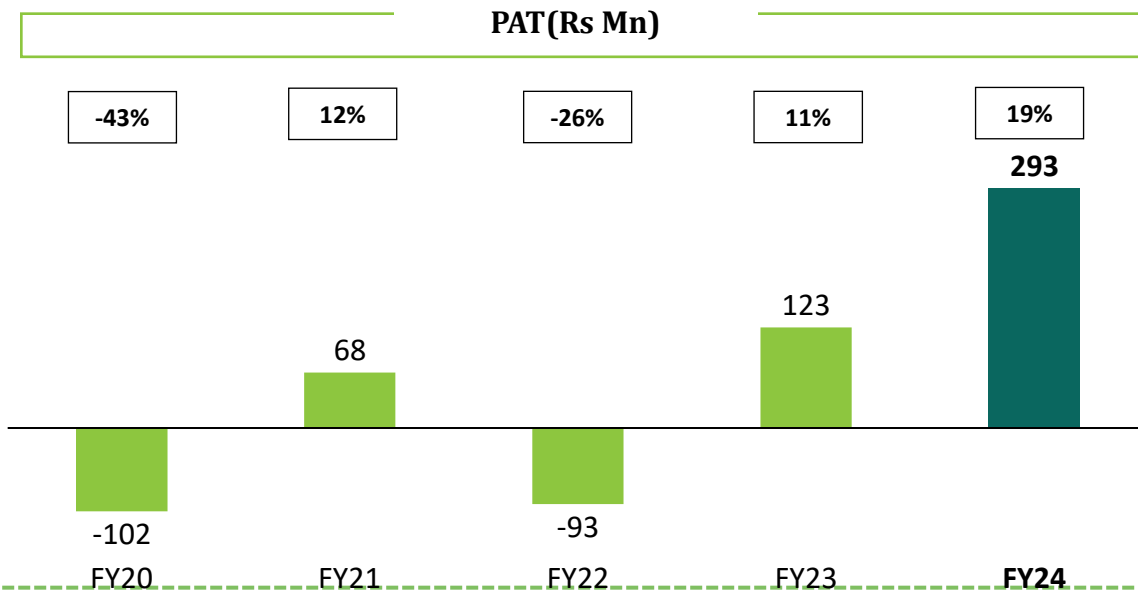
Operating Revenue(Rs Mn)



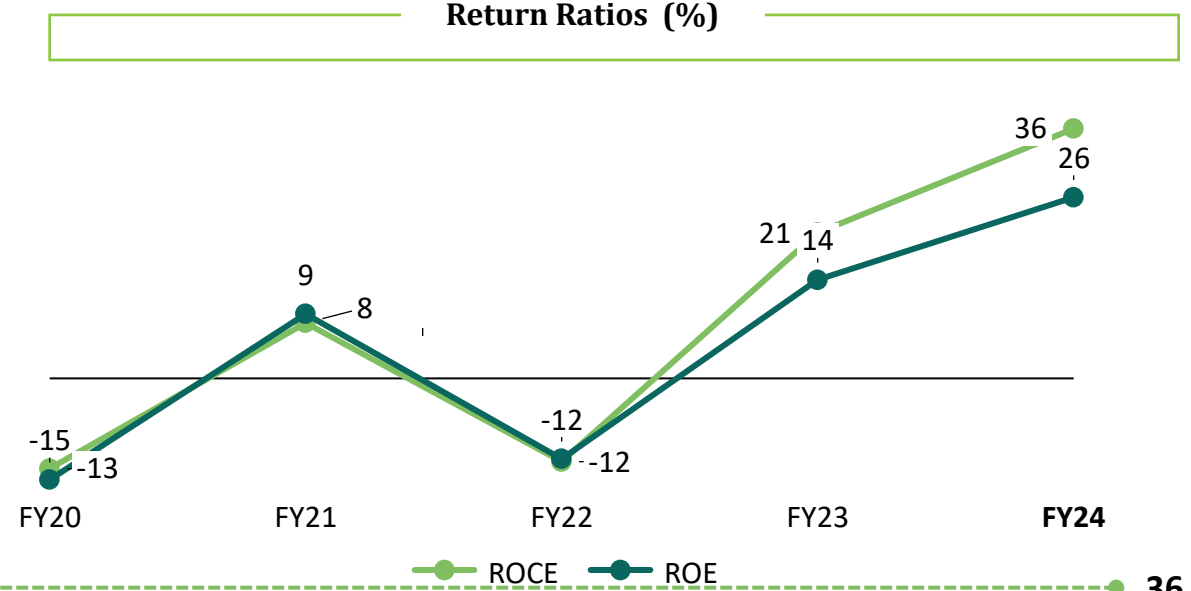
EBITDA(Rs Mn)



PAT(Rs Mn)



Return Ratios (%)





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Thank You